

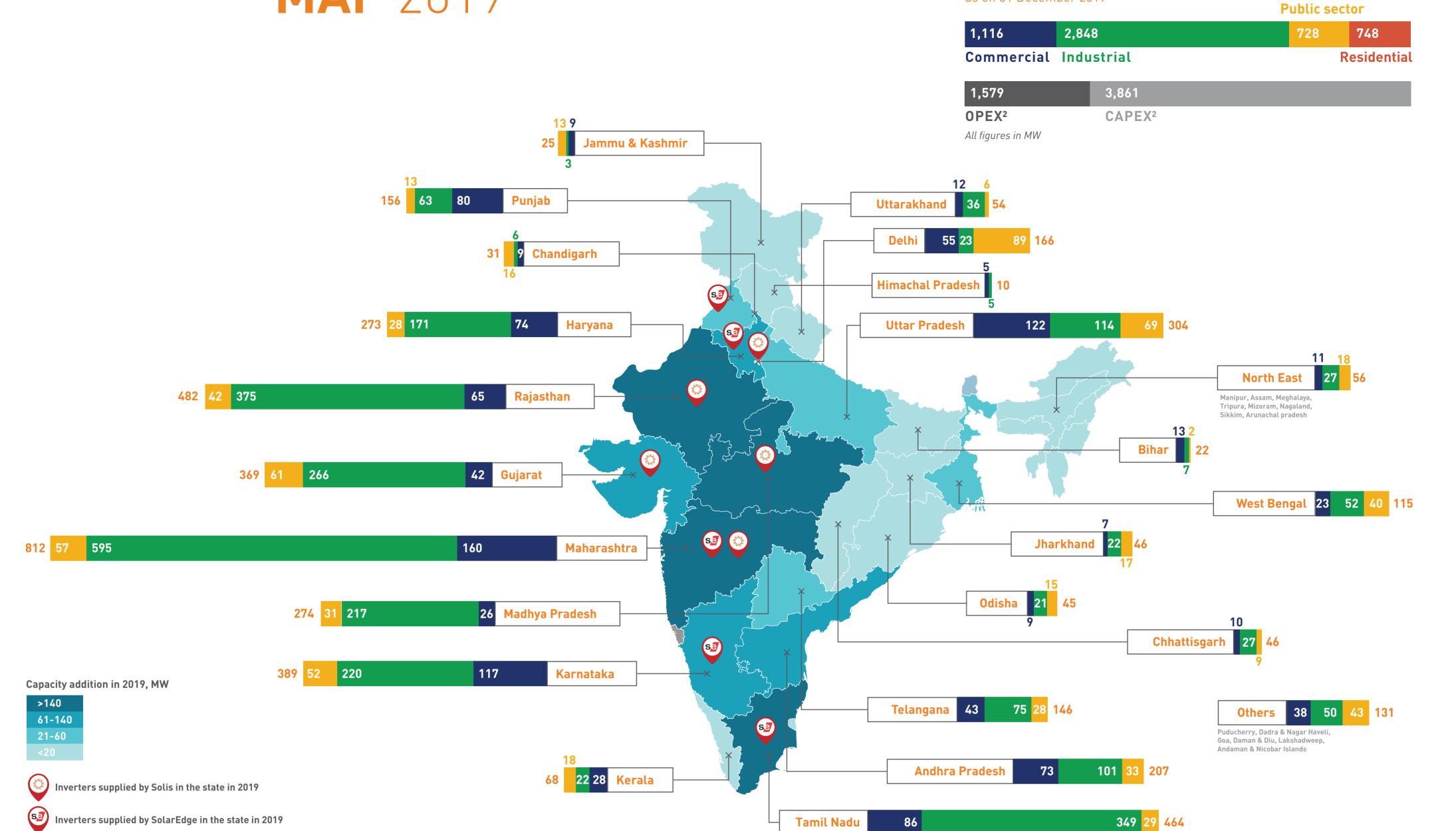
www.bridgetoindia.com



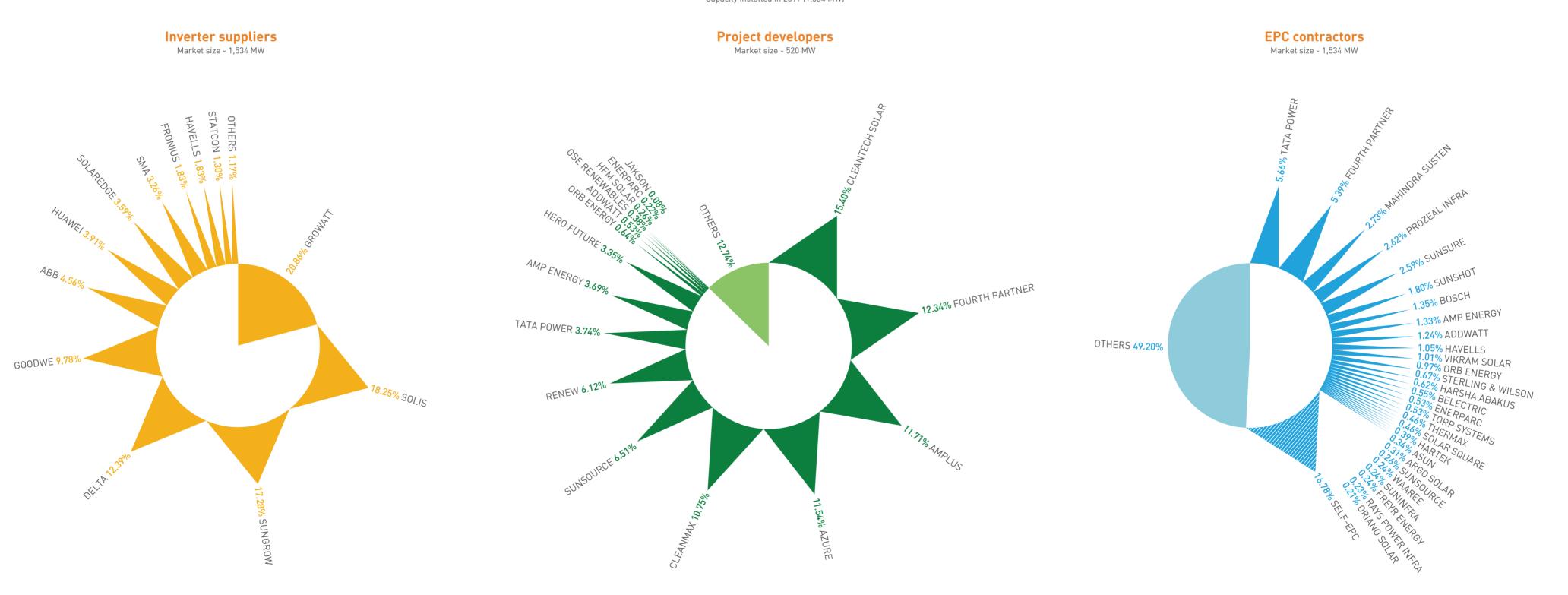


## Total installed capacity: 5,440 MW<sup>1,3</sup> as on 31 December 2019

Lead sponsors

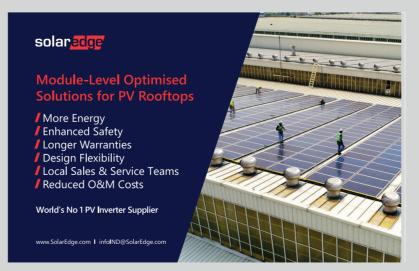


### Annual market share<sup>1</sup> Capacity installed in 2019 (1,534 MW)



















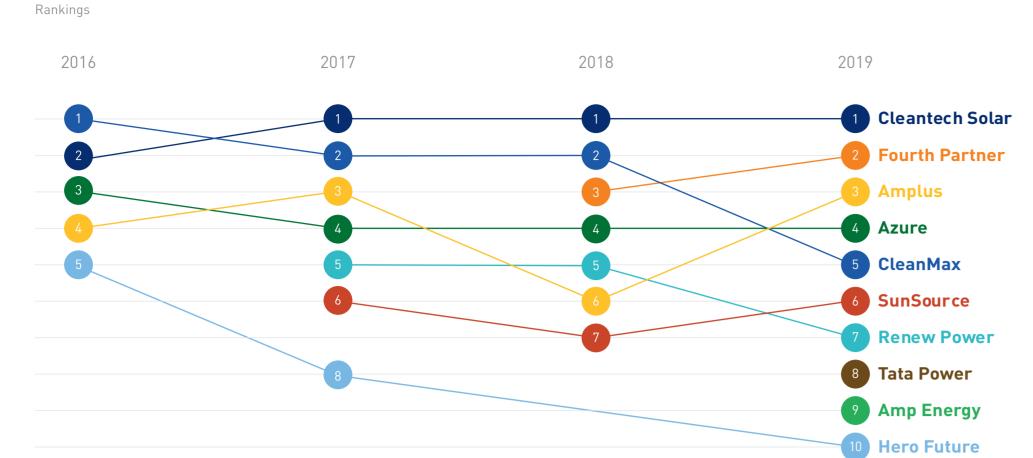


# ROOFTOP MAP 2019 DEC

# SOLIS

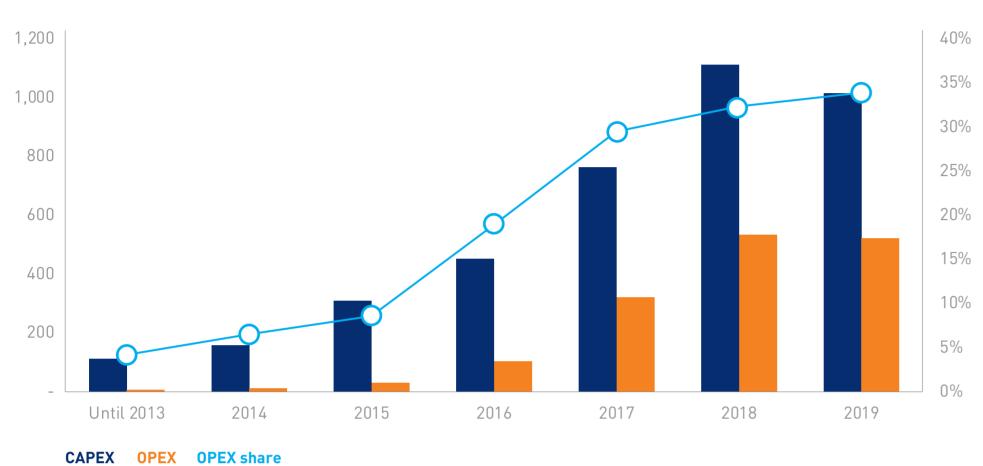


#### Top 10 project developers



Capacity installed by business model<sup>2</sup>

YoY share of OPEX model has increased from 4% in 2013 to 34% in 2019



#### Notes:

1. Methodology

BRIDGE TO INDIA has conducted an extensive data collection exercise and relied on multiple market sources including project developers, equipment suppliers and state nodal agencies to provide accurate, factual information as far as possible. Some suppliers were either unreachable or did not validate the data available with us. All data has been cross-referenced with data provided by government departments and other market players, where possible. However, we do not guarantee completeness or accuracy of any information.

We have classified all onsite solar systems (including any ground-based systems) as rooftop solar systems.

Self-EPC denotes EPC services rendered in-house by developers or their affiliates, who are not engaged in providing EPC services to third party clients.

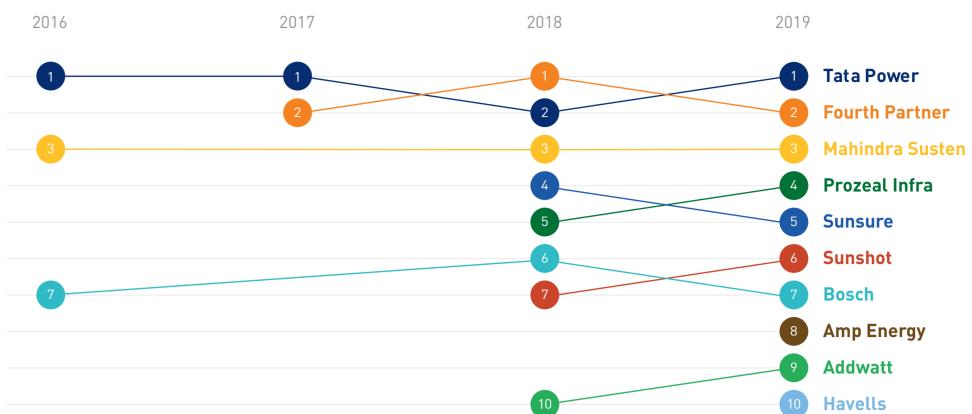
All capacity numbers are specified in AC MW.

OPEX (operating expenditure)-based systems are owned and installed by third-party investors at consumer premises. CAPEX (capital expenditure)-based systems are financed and owned by the consumers.



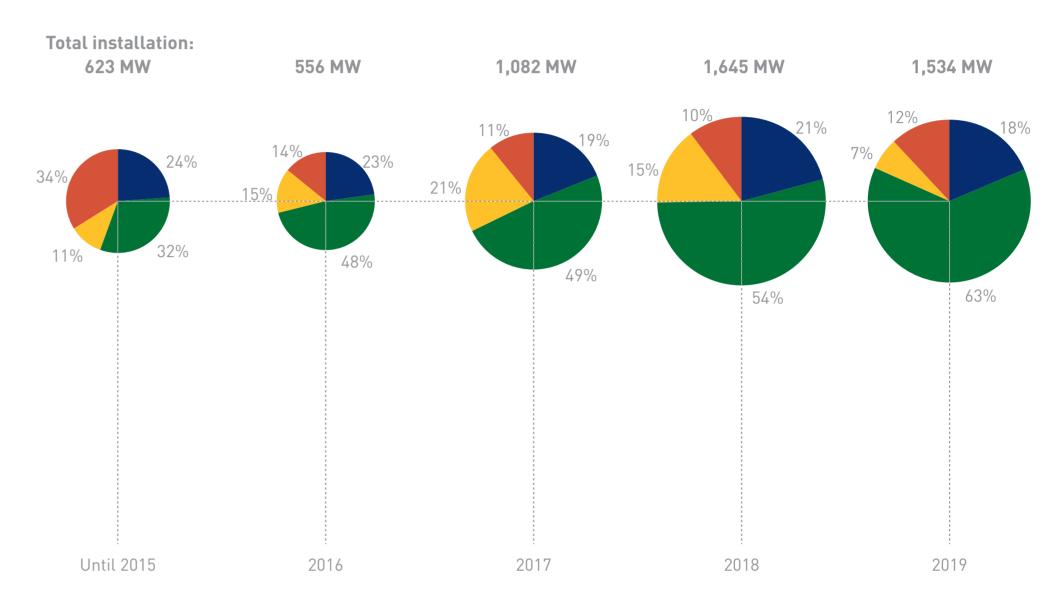
### **Top 10 EPC contractors**

Rankings



### Share of different consumer segments

Share of Industrial consumers has increased steadily from 32% to 63%  $\,$ 



Commercial Industrial Public sector Residential

