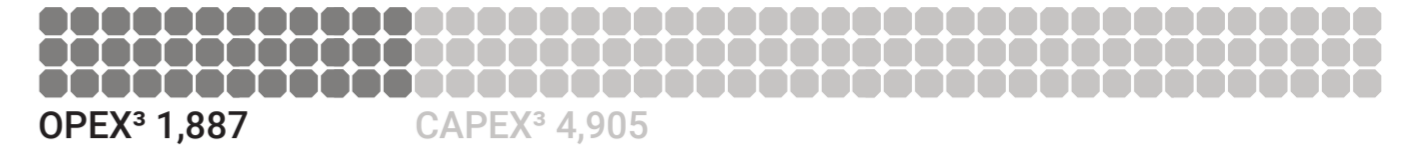
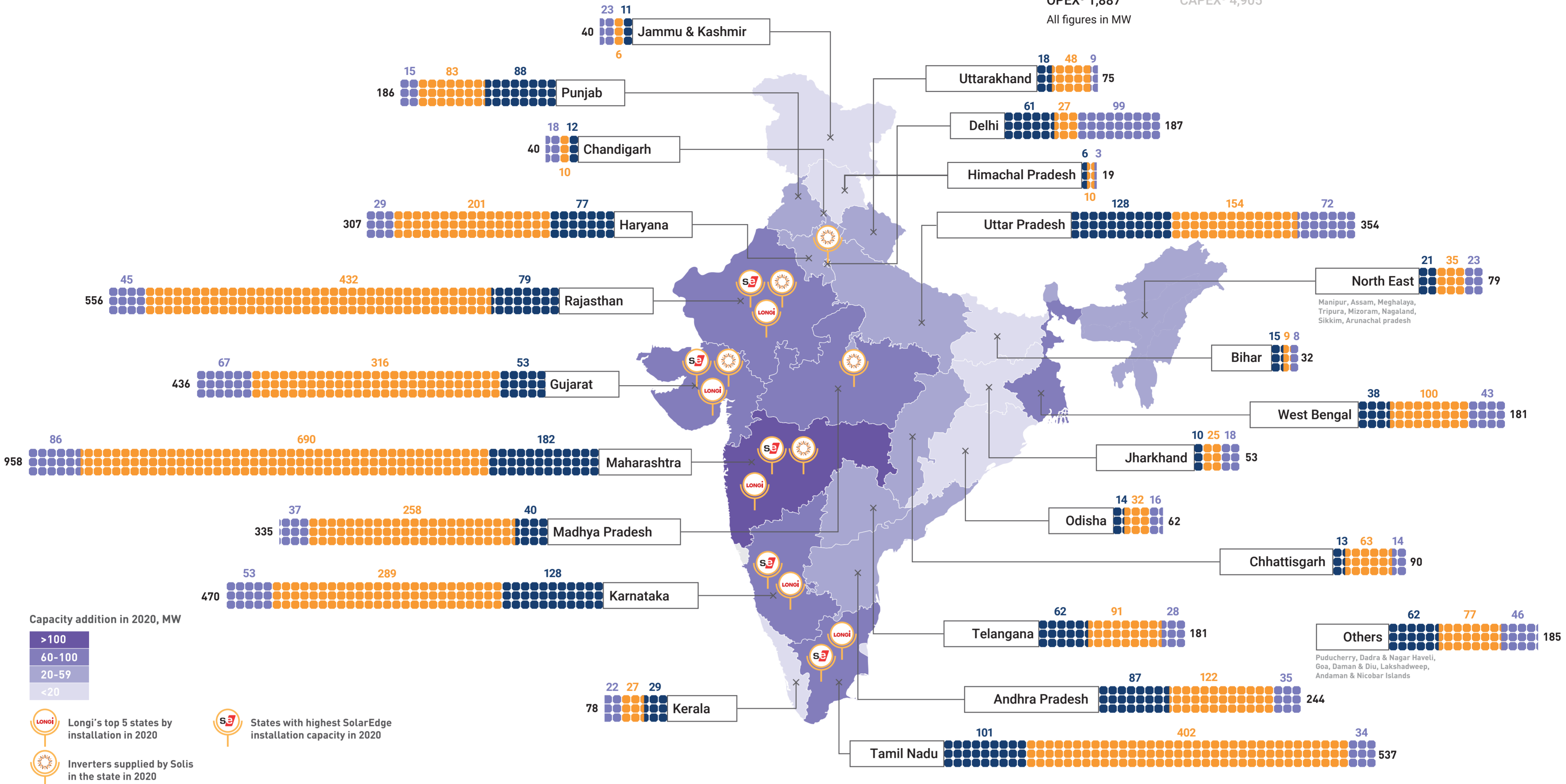


Total installed capacity: 6,792 MW^{1,2}

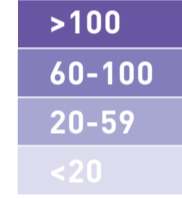
as on Dec 2020



All figures in MW



Capacity addition in 2020, MW



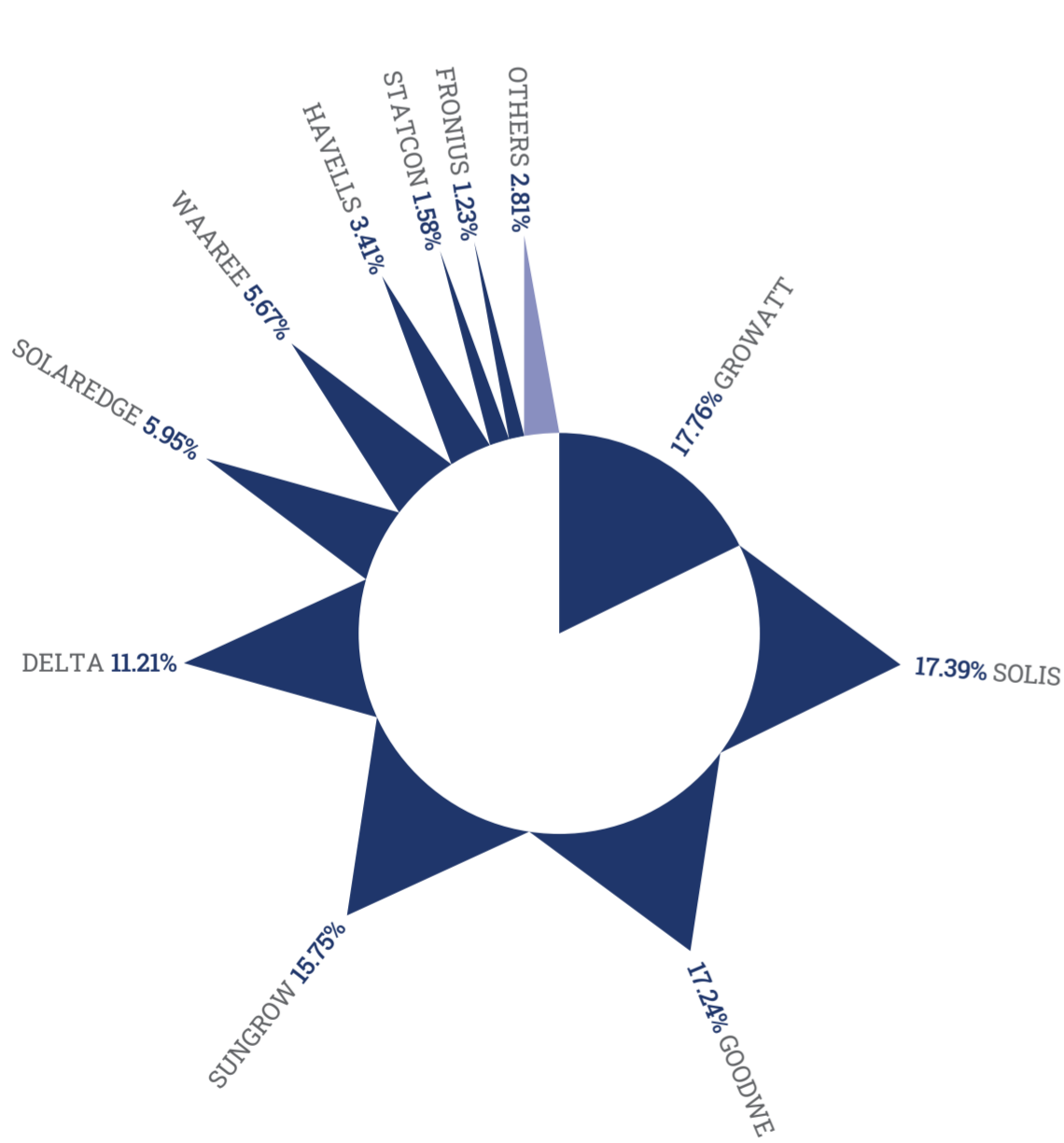
- Longi's top 5 states by installation in 2020
- States with highest SolarEdge installation capacity in 2020
- Inverters supplied by Longi in the state in 2020

Annual market share¹

Capacity installed in 2020 - 1,352 MW

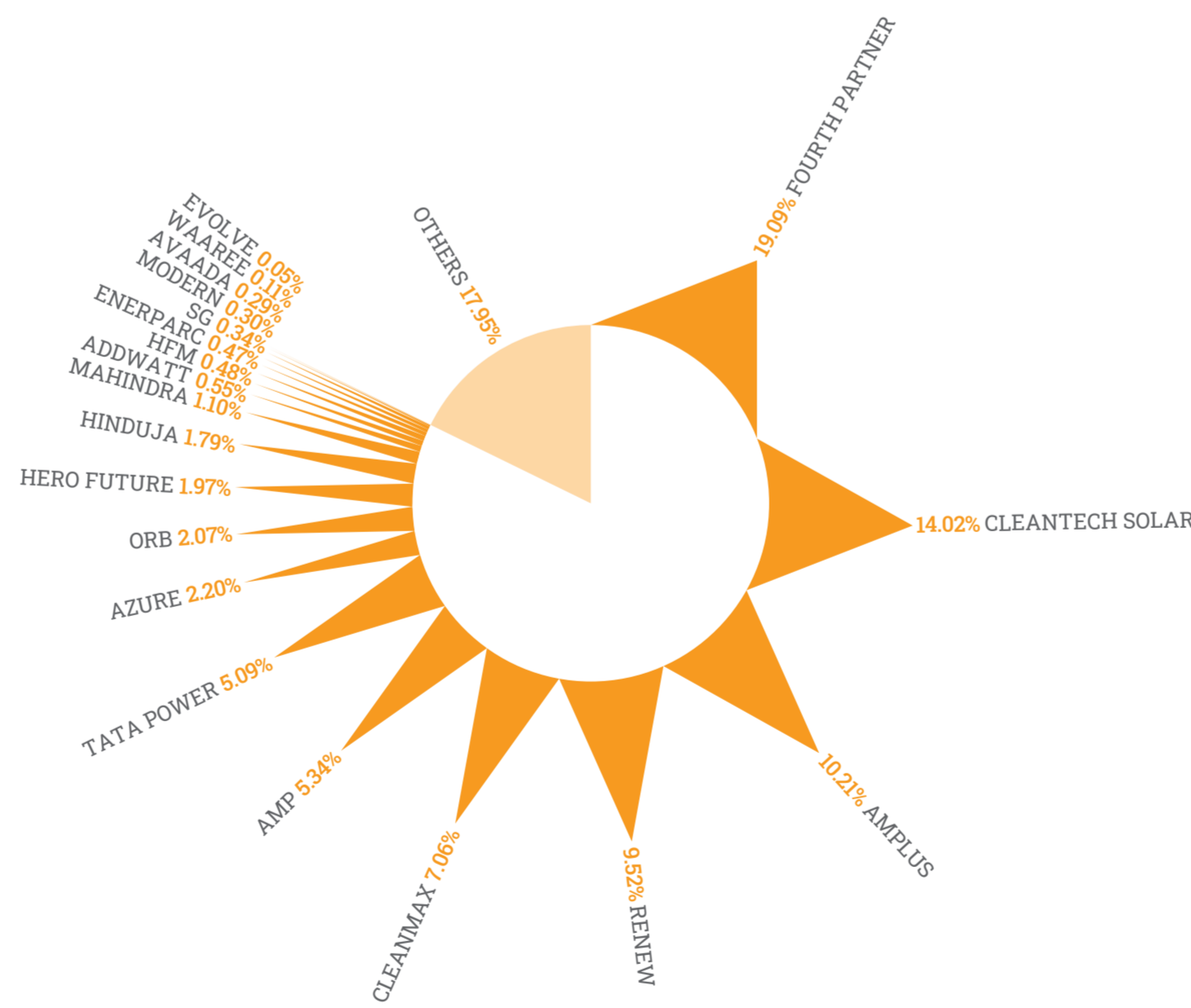
Inverter suppliers⁴

Capacity installed in 2020 - 1,352 MW



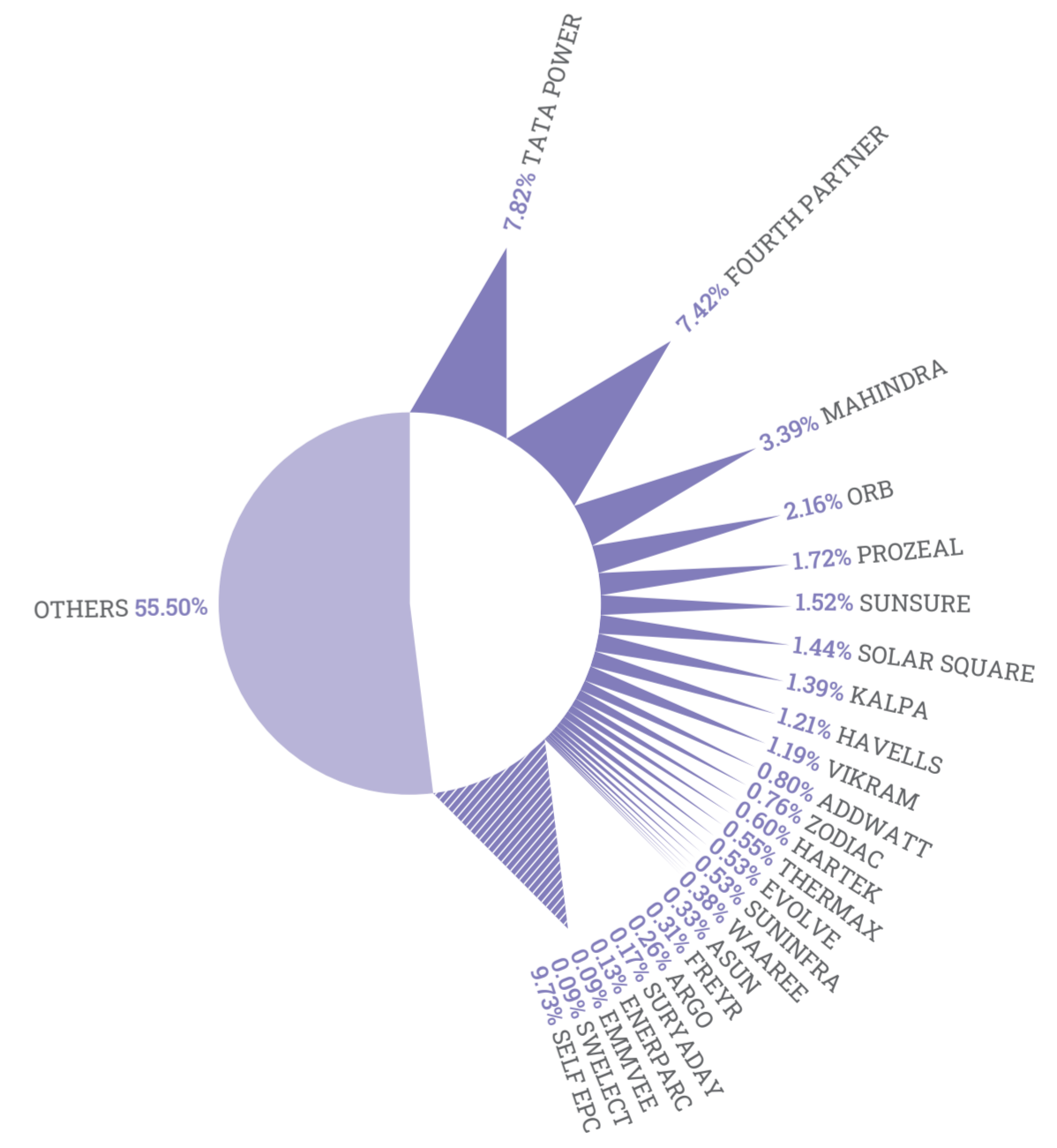
Project developers

Capacity installed in 2020 - 364 MW



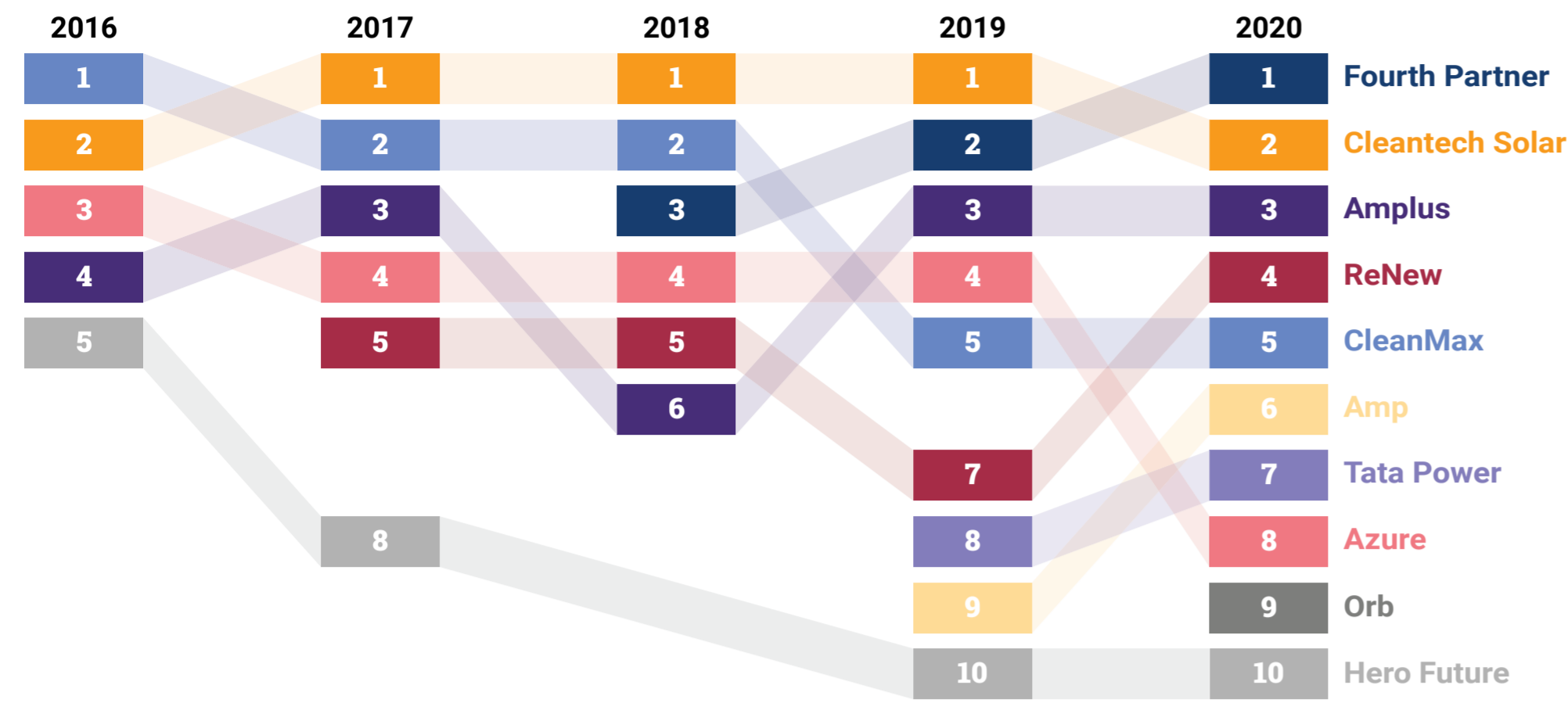
EPC contractors⁵

Capacity installed in 2020 - 1,352 MW



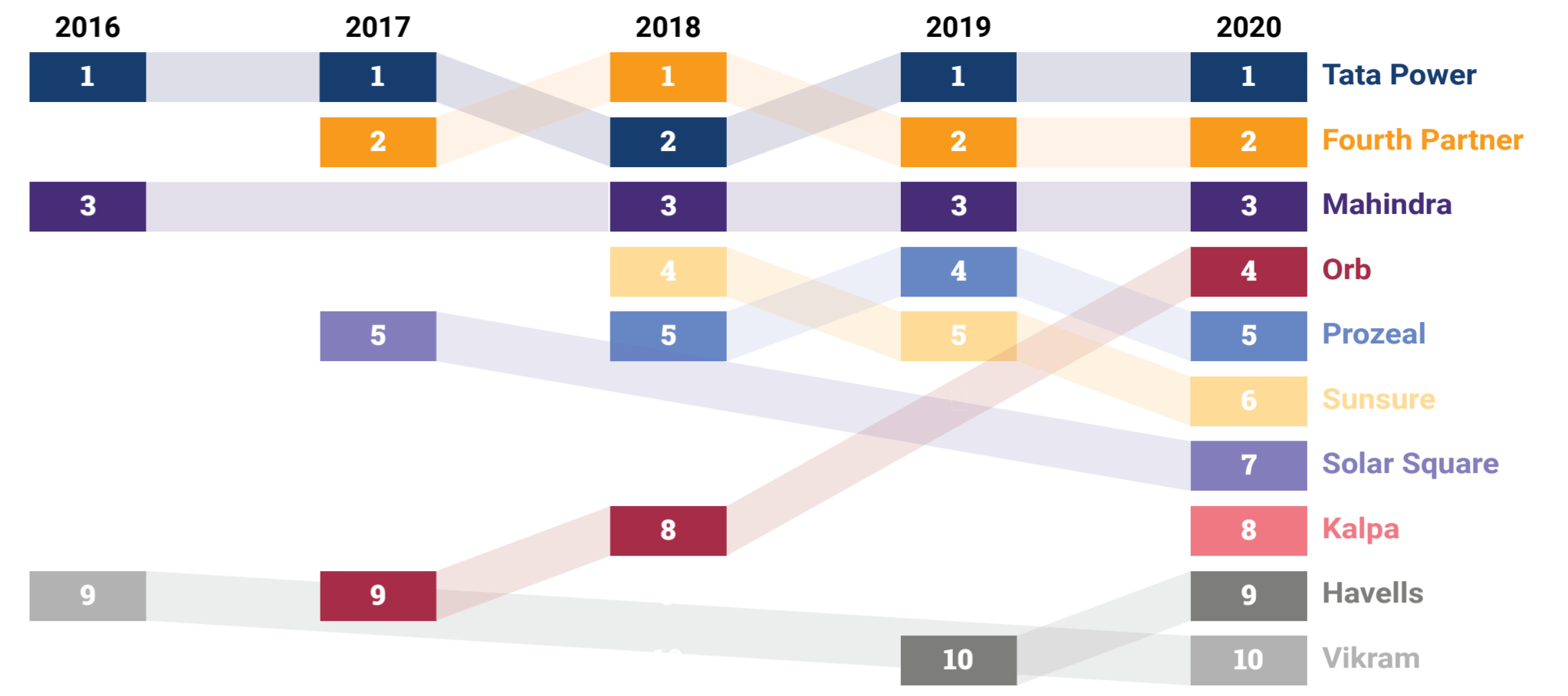

Top 10 project developers

Rankings on the basis of capacity installed in the year



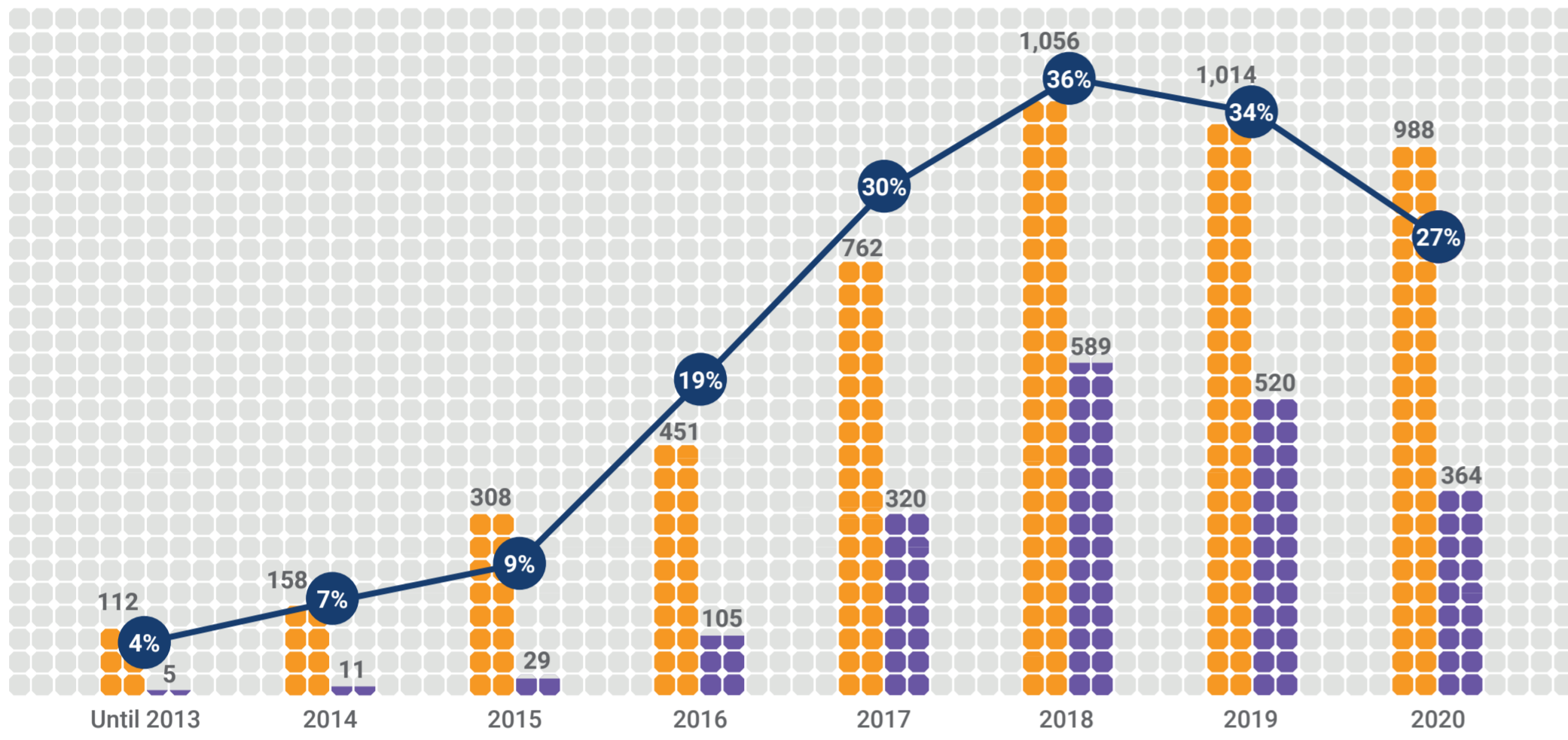
Top 10 EPC contractors

Rankings on the basis of capacity installed in the year



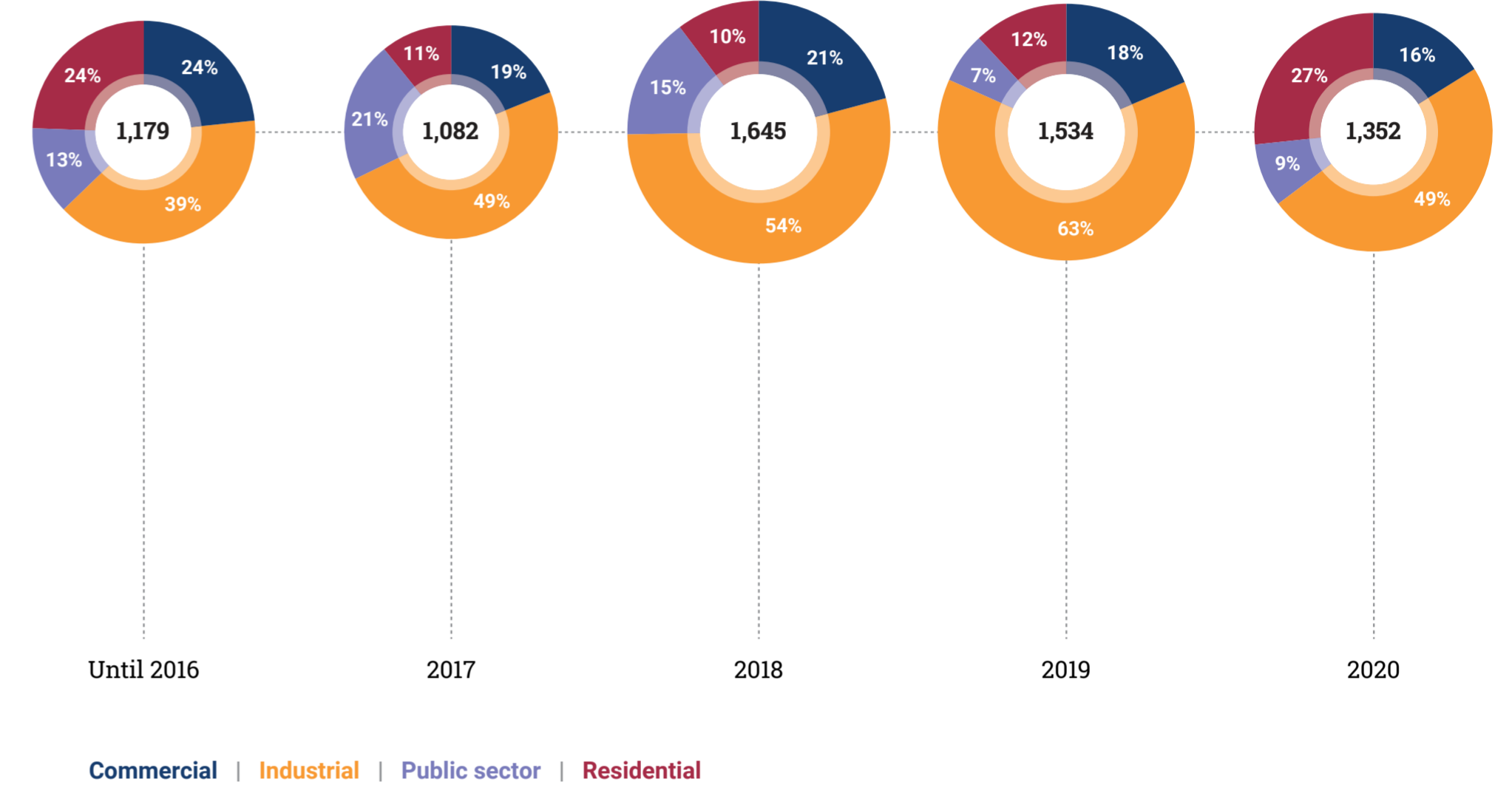
Capacity installed by business model³

Share of OPEX model has been declining since 2018



CAPEX | OPEX | OPEX share

Share of different consumer segments, MW



1. Methodology: BRIDGE TO INDIA has conducted an extensive data collection exercise and relied on multiple market sources including project developers, equipment suppliers and state nodal agencies to provide accurate, factual information as far as possible. Some suppliers were either unreachable or did not validate the data available with us. All data has been cross-referenced with data provided by government departments and other market players, where possible. However, we do not guarantee completeness or accuracy of any information. We have classified all onsite solar systems (including any ground-based systems) as rooftop solar systems. All capacity numbers are specified in AC MW.

2. Installation data by state is not available for residential consumers. the consumers.

3. OPEX (operating expenditure)-based systems are owned and installed by third-party investors at consumer premises. CAPEX (capital expenditure)-based systems are financed and owned by third party clients.

4. Data excludes OEM supplies to other companies

5. Self-EPC denotes EPC services rendered in-house by developers or their affiliates, who are not engaged in providing EPC services to

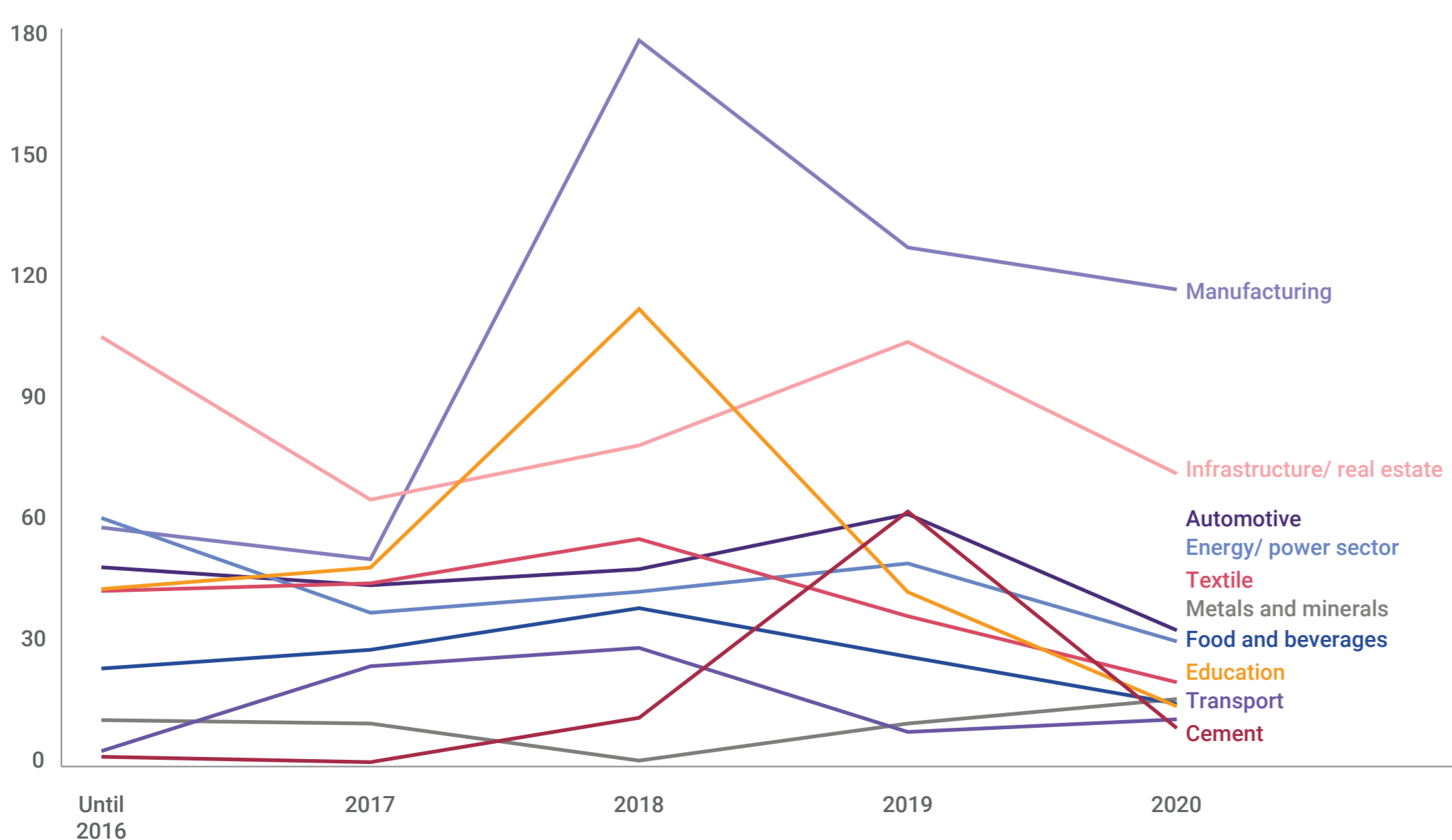
6. End user industry data is based on actual individual installation data available with us (approximately 55% of total installation).

Annual installation in top states, MW²



Annual installation in top end user industries, MW⁶

Manufacturing sector is the biggest adopter of rooftop solar, accounting for 20% market share



INDIA SOLAR
ROOFTOP
MAP 2020^{Dec}

Total installed capacity as on 31 December 2020
6,792 MW

No.4
Global Inverter Supplier

solis

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